



January 6, 2012, Meeting of Officers and Directors Minutes

PRESENT

Paul Gutting, President
Donna Davis, President Elect
Ben Farmer, VP of Professional Development
Trey Niver, VP of Public & Community Relations
Bonnie Gaster, VP of Member Services
Linda King, VP of Government Affairs
Monica Spillane, Immediate Past President
Rich Brown, YCR Representative
Glenn Futrell, Director Term Ending 2013
Kim Goode, Director Term Ending 2014
Pamela Hammock, Director Term Ending 2012
Janet Howard, WCR Representative

Austin Hill, YPN Representative
Alicia Howe, Director Term Ending 2013
Robert Jenkins, RCA Representative
Susan Kornegay, Director Term Ending 2013
Ann Robertson, Director Term Ending 2014
Debbie Ryan, Director Term Ending 2012
Robert Sales, Director Term Ending 2014
Jennifer Scroggs, Director Term Ending 2014
Melissa Stanford, Director Term Ending 2012
Richard Zehl, Director Term Ending 2013
Chip Kreps, AE

CALL TO ORDER

The January meeting of the SABOR Officers and Directors was held on Friday, January 6, 2012, 12:00 p.m., at SABOR. President Paul Gutting presided.

WELCOME

President Paul Gutting

INSPIRATION

Paul Gutting

PLEDGE

Paul Gutting

IMPORTANT REMINDERS

1. **TWO ABSENCE RULE** – a director who has been absent from two regular meetings within a calendar year shall be subject to removal pending review of the Executive Committee upon the 3rd absence. Being present is defined as being on time when the business portion of the meeting begins and remaining until the business portion of the meeting ends.

APPROVAL OF MINUTES

There being no corrections, the Minutes of December 16, 2011, were approved as distributed. Henceforth, all minutes will be emailed only.

CORRESPONDENCE REPORTS

none at this time

1. **PRESIDENT REPORT** – Paul Gutting
 1. Update on Long Range Planning
 2. Leadership Training
 3. Parliamentary Training
 4. Paul asks that all directors look over the organizational chart and if you know a SABOR member that would be great in one of the open chairman positions please let him know.
 5. Paul asks that all VP's come up with 3 to 5 questions that are related to their committees by Friday, January 13th. A survey will be sent out to all SABOR members.

2. **AE Report – Chip Kreps**
 1. **MOTION:** Made, properly seconded and passed to approve submitting Harriett K. Konter's application to NAR for REALTOR® Emeritus status.
 2. GAR Inaugural Meeting – February 8th – 11th in Point Clear, AL
 3. Discuss Transportation- Chip will let the committee know when he has a firm count on how many attendees would commit to riding the bus.
 4. Savannah-Chatham Day – January 26, 2012
Attending: Paul Gutting, Donna Davis, Linda King, Chip Kreps, Keith Hatcher and John Barbour – We can purchase up to eight additional tickets with our sponsorship at \$100 each.
 5. "Dead Presidents" Appreciation Dinner – Fiddlers January 12th 5:30-8:30 pm
All Directors, Chairman and Vice Chairman are invited to attend and bring a guest.
 6. Marie Arnal, Accounting Director expects to have all SBOR, SMLC and RCA's 12/31/11 financials to our CPA within the next two weeks.

3. **PRESIDENT ELECT – Donna Davis**
 1. Budget and Finance –
 2. Bylaws -

4. **VICE PRESIDENT OF PUBLIC & COMMUNITY RELATIONS – Trey Niver**

5. **VICE PRESIDENT OF MEMBER SERVICES – Bonnie Gaster**
 1. Membership Report
 2. Membership Totals: 1,327
 3. Awards- Marriott February 17, 2012
 4. Application Deadlines: Prescreening January 6th Final January 13th

6. **VICE PRESIDENT OF PROFESSIONAL DEVELOPMENT – Ben Farmer**
 1. Comprehensive Education report emphasizing the need for more "Distance Education" for 2012. Susan Myers and Ben Farmer will meet with a SCAD Grad to assist us with video equipment for "Distant Education".
 2. The GREC Education requirements will be increased to 48 hrs for a four year renewal beginning in 2013.
 3. Chip will send application changes for our annual scholarship fund to Savannah Community Foundation. Changes are due by February.

7. **VICE PRESIDENT OF GOVERNMENTAL AFFAIRS – Linda King**
 1. Linda King gave a report on TSPLOST

8. **OTHER REPORTS:**

SMLC -

YCR - Rich Brown, Membership dues have not increases and are \$35. for the year. First meeting is Wednesday, January 25th Speaker will be Noel Perkins, All meeting dates will be set at their next executive meeting. Also announced a Bingo and Chili Cookoff Challenge with YPN .

WCR – Janet Howard, First meeting is Friday, January 20th at The Savannah Golf Club. The cost is \$40. which includes breakfast, a 3 hour education class (Going Mobile for Global) and lunch.

YPN - Austin Hill, Dates for NAR YPN events have been set. One of Austin's goals for this year is to get more members involved with NAR YPN. Savannah chapter YPN's first meeting will be at the end of January at the Davenport House.

UNFINISHED BUSINESS –

NEW BUSINESS

NEXT MEETING: **February 3, 12:00 p.m., SABOR Classroom**

MEETING ADJOURNED: 1:10 p.m.

MINUTES RECORDED BY: *Chrissy Campbell*
Education & Committees Director